

# Largest Indianapolis-Area Residential Real Estate Agencies <sup>(1)</sup>

(Ranked by total value of homes sold in 2014)

RANK 2014 rank	AGENCY ADDRESS TELEPHONE / WEBSITE	TOTAL VALUE OF HOMES SOLD (2) 2014 2013	SALES TRANSACTIONS (2) 2014 2013	AVERAGE SALE PRICE 2014 2013	MOST EXPENSIVE SALE 2014 2013	CURRENT LISTINGS	LOCAL: SALES OFFICES LICENSED AGENTS	HEAD(S) OF LOCAL OPERATIONS, TITLE(S)	OWNER(S)	ESTAB. LOCALLY
<b>1</b> 1	<b>F.C. Tucker Co. Inc.</b> 9279 N. Meridian St., Suite 100, 46260 (317) 571-2200 / talktotucker.com	\$2.1 billion \$2.0 billion	9,165 9,291	\$225,538 \$215,504	\$6.7 million \$3.1 million	2,245	13 598	H. James Litten, owner, president	H. James Litten	1918
<b>2</b> 2	<b>Century 21 Scheetz</b> 270 E. Carmel Drive, Carmel 46032 (317) 814-4843 / century21scheetz.com	\$1.0 billion \$961.5 million	4,806 4,780	\$216,000 \$205,000	\$1.7 million \$5.6 million	1,003	6 320	Tracy Hutton, president	Tracy Hutton, Mick Scheetz	1976
<b>3</b> 4	<b>Carpenter Realtors</b> 8722 N. Meridian St., 46260 (317) 844-4400 / callcarpenter.com	\$932.2 million \$866.7 million	6,550 6,282	\$142,323 \$137,967	DND DND	DND	30 639	David Caveness, president, CEO	Carpenter Co. Inc.	1970
<b>4</b> 3	<b>Berkshire Hathaway HomeServices Indiana Realty (3)</b> 3801 E. 82nd St., 46240 (317) 595-2100 / bhhsinrealty.com	\$877.9 million \$900.9 million	5,210 5,671	\$168,505 \$163,686	\$3.3 million \$3.0 million	DND	14 383	Kevin K. Kirkpatrick, CEO	Dean A. Hicks, Kevin K. Kirkpatrick	1980
<b>5</b> 5	<b>Keller Williams Realty Greater Indianapolis (4)</b> 8555 N. River Road, 46240 (317) 564-7111 / kellerwilliamsne.yourkwoffice.com	\$725.7 million \$696.6 million	4,618 4,821	\$157,153 \$144,484	\$1.5 million \$1.5 million	1,252	3 431	Kim Alexander, Rhonda Smith, owners/operating principals	Kim Alexander, Janice Ruiz, Rhonda Smith	2000
<b>6</b> 6	<b>RE/MAX Ability Plus</b> 200 S. Rangeline Road, Suite 129, Carmel 46032 (317) 843-0011 / abilityplus.com	\$595.9 million \$432.1 million	3,137 2,298	\$189,947 \$188,027	\$3.0 million \$1.4 million	627	7 194	Jimmy E. Dulin, broker	Jimmy E. Dulin	1988
<b>7</b> 7	<b>RE/MAX Centerstone</b> 7341 E. U.S. 36, Avon 46123 (317) 272-5002 / LetUsSellYourHome.com	\$242.0 million \$226.3 million	1,722 1,654	\$157,534 \$148,242	\$5.2 million \$1.5 million	423	3 64	Cathy Norman, managing broker	Lance Rhoades	2001
<b>8</b> 10	<b>Keller Williams Indianapolis Metro North/Carmel</b> 11550 N. Meridian St., Suite 450, Carmel 46032 (317) 846-6300 / kellerwilliamsncarmel.com	\$213.5 million \$192.9 million	1,238 1,183	\$172,515 \$163,070	DND \$1.2 million	236	1 125	Mary Johnson, CEO; Beth Lyons, operating partner	R. Beaver, D. Gutting, B. Fast Sinclair, B. Lyons, J. Lyons	2004
<b>9</b> 11	<b>Coldwell Banker Kaiser</b> 12401 N. Old Meridian St., Carmel 46032 (317) 844-1131 / cbkaiser.com	\$208.9 million \$192.4 million	1,039 DND	\$201,400 \$184,200	\$4.2 million \$3.7 million	126	1 31	Craig A. Kaiser, broker; John Long, director of sales	Kaiser Real Estate Inc.	1958
<b>10</b> 9	<b>RE/MAX Select Realtors</b> 48 N. Emerson Ave., Suite 300, Greenwood 46143 (317) 881-3700 / selectindianahomes.com	\$207.2 million \$215.4 million	1,382 1,468	\$149,914 \$146,739	\$2.0 million \$1.1 million	340	1 78	Paul Caldwell, president	Paul Caldwell	1991
<b>11</b> 13	<b>ERA Real Estate Links</b> 4630 Lisborn Drive, Carmel 46033 (317) 805-7360 / realestatelinks.com	\$194.8 million \$159.5 million	661 571	\$289,382 \$276,418	\$2.3 million \$1.5 million	80	2 30	Michael L. Deck, broker	Michael L. Deck	2000
<b>12</b> 8	<b>RE/MAX Legends Group</b> 5645 Castle Creek Parkway N., 46250 (317) 849-7653 / remaxlegendsgrp.com	\$193.1 million \$221.4 million	976 1,124	\$197,852 \$196,987	\$1.9 million \$1.4 million	218	1 69	Bill Hacker, Jim Wilson, brokers	Logan Blackburn, Judy F. Cohen, John Demos	2008
<b>13</b> 14	<b>Encore Sotheby's International Realty</b> 9510 N. Meridian St., Suite 200, 46260 (317) 660-4444 / encoresothebysrealty.com	\$160.4 million \$158.5 million	445 500	\$361,847 \$317,334	\$2.0 million \$2.7 million	111	1 36	Brent Claymon, Mark Zukerman, principals	Brent Claymon, Mark Zukerman	2009
<b>14</b> 12	<b>EasyStreet Realty Inc.</b> 8200 Haverstick Road, Suite 100, 46240 (317) 205-4320 / easystreetrealty.com	\$160.3 million \$162.1 million	819 962	\$195,745 \$168,500	\$2.0 million \$1.8 million	101	1 72	Steve Robbins, Chris Kukulhan, Brian Holle, owners	Steve Robbins, Chris Kukulhan, Brian Holle	2000
<b>15</b> 15	<b>United Real Estate Indianapolis (5)</b> 31 First St. S.W., Carmel 46032 (317) 216-8800 / unitedrealestateindy.com	\$132.2 million \$144.2 million	764 919	\$173,091 \$163,244	\$808,912 \$875,000	127	2 62	Christopher R. Scherrer, principal broker; Paul G. Scherrer, Fred T. Kortepeter, managing brokers	Christopher R. Scherrer, Paul G. Scherrer	2004
<b>16</b> 16	<b>RE/MAX Realty Group</b> 1797 N. State St., Greenfield 46140 (317) 462-5533 / remax.com	\$89.8 million \$79.5 million	601 580	\$142,300 \$137,153	\$475,000 \$706,500	278	2 52	Mark M. Dudley, broker/owner	Mark M. Dudley, Jean Graham, Sally Kirk, Sue Mize	1996
<b>17</b> 18	<b>RE/MAX Advanced Realty</b> 2611 Waterfront Parkway E. Drive, No. 225, 46214 (317) 298-0961 / indyhomepros.com	\$74.7 million \$72.8 million	818 969	\$91,276 \$75,136	\$660,000 \$387,000	159	1 28	Dennis W. Nottingham, broker/owner	Dennis W. Nottingham	2004
<b>18</b> 17	<b>msWoods Real Estate LLC</b> 4111 Wythe Lane, 46250 (317) 578-3220 / mswoods.com	\$73.4 million \$76.8 million	419 403	\$175,278 \$190,486	\$800,000 \$2.6 million	75	1 58	Michael S. Woods, CEO, owner	Michael S. Woods	1998
<b>19</b> 19	<b>RE/MAX Real Estate Groups</b> 650 E. Carmel Drive, Suite 280, Carmel 46032 (317) 819-3198 / realestatehere.com	\$68.9 million \$61.9 million	464 494	\$147,082 \$125,277	\$1.2 million \$2.1 million	110	2 19	Keith Albrecht, Jim Bittner, brokers	John Demos	1988
<b>20</b> 22	<b>David Brenton's Team</b> 4741 E. Stop 11 Road, 46237 (317) 882-7210 / davidbrentonsteam.com	\$52.7 million \$45.9 million	318 294	\$165,878 \$154,558	\$510,363 \$500,000	53	1 6	David C. Brenton, broker/owner	David C. Brenton	1992
<b>21</b> 23	<b>Century 21 Rasmussen</b> 732 S. Rangeline Road, Carmel 46032 (317) 844-6306 / century21ras.com	\$50.2 million \$40.2 million	204 161	\$249,077 \$249,826	\$1.7 million \$1.1 million	60	1 24	Rick Burns, general manager	Larry J. Rasmussen	1980
<b>22</b> 20	<b>Century 21 Diversified Realty</b> 8310 Allison Pointe Blvd., Suite 201, 46250 (317) 585-7748 / century21diversified.com	\$47.9 million \$53.3 million	307 318	\$158,871 \$169,628	DND DND	55	1 45	Anthony P. Rogers, broker/owner; Becky Rogers, owner	Anthony P. Rogers, Becky Rogers	1990
<b>23</b> NR	<b>Everhart Studio</b> 716 Massachusetts Ave., 46204 (317) 916-1052 / jeverhart.com	\$42.2 million \$32.2 million	143 106	\$295,440 \$303,725	\$1.3 million \$825,000	68	1 7	Joe Everhart, broker/owner	Joe Everhart	DND
<b>24</b> 25	<b>Wynkoop Brokerage Firm</b> 1238 N. Pennsylvania St., 46202 (317) 472-4570 / indianareo.com	\$36.5 million \$37.5 million	536 699	\$68,095 \$60,000	\$490,000 \$550,000	106	1 5	Scott A. Wynkoop, managing partner	Scott A. Wynkoop	1996
<b>25</b> NR	<b>Kucic Associates Realty</b> 10142 Brooks School Road, Suite 209, Fishers 46037 (317) 585-3575 / IndysBestHomes.com	\$35.1 million \$30.3 million	115 107	\$305,244 \$282,828	\$1.8 million \$1.6 million	30	1 6	Jeff M. Kucic, broker/owner	Kucic Associates Realty	1995

- (1) Offices that are part of a franchise organization, but are independently owned, are listed individually.  
 (2) If company represented both buyer and seller, value of home sold and sales transaction are counted twice.  
 (3) formerly Prudential Indiana Realty Group  
 (4) includes Keller Williams Indy Metro Northeast, Keller Williams Indy Metro South and Keller Williams Indy Metro West, which are jointly owned  
 (5) formerly Sycamore Group Realtors

DND=did not disclose  
 NR=not ranked  
 LLC=limited liability company

Some agencies may have been omitted due to lack of information or deadline restrictions.

The Indianapolis Business Journal list of largest Indianapolis-area residential real estate agencies is the most comprehensive available. For copies of this list, go to [www.IBJ.com](http://www.IBJ.com) and click on the "lists" link.

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Information was provided by the individual agencies and has not been independently verified.

Top 25 lists are compiled each December in the Book of Lists.